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28 July 2011

Managed Print Services – Contract Announcement

Australian ICT and Print Services company CSG (ASX: CSV) today announced the award of contract from University of Sydney for the managed services of imaging and copying devices and development of an online management system to increase efficiencies. The five year contract will roll out service to all of the campuses for University of Sydney which currently have nearly 4,000 print devices and produce an annual volume of over 88 million pages.

Other services that will be provided include:

- development of a ‘follow me’ printing capability across the entire university to allow identification and authentication of printers for invoicing and usage purposes;
- development of a standard cost recovery system integrated with the Sydney University Student Card;
- proactive and pre-emptive maintenance; and
- integration into current University systems including PeopleSoft and Asset Management.

Group General Manager, Print Services, David Ward said he was delighted that CSG was fast becoming the print services contractor of choice for the public sector.

“This win provides a significant boost to CSG’s credentials coming close on the heels of being the only Australian owned company to gain a position on the Federal Government’s Major Office Machines Managed Print Services Panel (MOM-MPS),” Mr Ward said.

“Our balanced approach and flexible service delivery is clearly a winning strategy for CSG, particularly as managed print services is a rapidly growing product in Australia as organisations recognise cost savings and other benefits that these services can supply.

“CSG’s strategic decisions in the Print Service business over the past 18 months to grow our capabilities in this field are being realised through this contract award which we anticipate will grow in size over time and add significantly to our business.

“While not material from an earnings perspective in FY12 the contract win demonstrates CSG’s strategic development to align its business with the growing requirement to provide high quality Managed Print Services to a range of organisations.”

Kim Clark
Company Secretary

Major Office Machines Panel

The MOMs arrangement (MPS and Equipment and Support Panels) is mandatory for the 105 Federal Government Departments and Agencies administered under the *Financial Management and Accountability Act 1997* and the 86 bodies administered under the *Commonwealth Authorities and Companies Act 1997* may use the arrangements on an opt-in basis.